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Key Lessons from "Lose the Resume, Land the Job" 1. Assess Yourself with the KF4D Test 2. Be a

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Connector to Be Connected 3. Avoid the “Deadly Sins of Interviewing” Assess Yourself with the KF4D Test. Korn Ferry’s Four Dimensions of Leadership test is a useful tool which assesses four areas of utmost importance: #1.

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According to Korn Ferry CEO Gary Burnison's new book, *Lose the Resume, Land the Job*, most people—from recent grads to veteran corporate executives—sabotage themselves by assuming that their resume accounts for 90% of the effort, when it's more like 10%. Based on research and experience at a firm that has placed millions over several decades, Burnison explains how career success starts with “losing the resume.”

Resumes: Overrated and Overused - Korn Ferry

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Lose the Resume, Land the Job by Gary Burnison

Product Information. Today's job seekers need to "lose the resume" in order to land the right job. In this guide, Burnison shares the new rules of engagement in which seekers must learn to tell a story about themselves that speaks to their competencies, purpose, passion, and values.

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